	LEADERSHIP USA"	HARVARD Extension School Professional Development Program	AMA.	IMS	Center for Creative Leadership		VISTAGE	PRYOR Learning - Solutions	UNIVERSITY OF NOTRE DAME Mendoza College of Business	National Services Training	CRESTCOM
Product Features	Leadership USA	Harvard	American Management Association	Institute for Management Studies	Center for Creative Leadership	ΥΡΟ	Vistage	Pryor Learning Solutions	University of Notre Dame	National Seminars Training	Crestcom
Annual Membership Fee	\$6,000	N/A	\$2,295	\$3,600	<ul> <li>\$199pp: 1-4 members</li> <li>\$129pp: 2-30 members</li> <li>\$125pp: 21-35 members</li> <li>\$119pp: 36-49 members</li> <li>\$99pp: 50+ members</li> </ul>	<ul> <li>\$3375 - Initiation Fee</li> <li>\$3375 - Annual Membership Fee</li> <li>Varies - Regional / Chapter Dues</li> </ul>	CEO - \$15,075 Annual / \$2250 Enrollment Small Busines - \$11,930 Annual / \$1600 Enrollment Key Executive - \$7,975 Annual / \$300 Enrollment Trusted Advisor - \$3,600 Annual / \$300 Enrollment	\$499	N/A	Star 12 Professional Edition 5499p: 1-99 members 5299pp: 100+ members	Unknown
Membership Coverage	Organization	N/A	Organization	Organization	Individual with Group Rates	Individual	Individual	Individual	Individual	Individual with Group Rates	Organization
Membership Revenue Requirements	None	None	None	\$1B	None	Individuals must meet 1 criteria from <u>both</u> the A & B lists below: A. Must have 50+ employees under his/her control A. The total compensation of all employees, excluding the compensation of the compensation of the condicate, must exceed USD2,000,000 and a 15 employee minimum. B. S13M gross sales for sales/service/manifacturing, 5260M assets for fhancial institutions, or 510M annual fees/commissions for agencies B. Corporation must have \$20M enterprise value	Small Business Groups     - Under \$5M Sales     CEO Groups     \$5M+ Sales	None	None	None	None
Membership Leadership Level, Age, or Education Requirements	None	Bachelor's Degree or Equivalent Work Experience	None	None	None	<ul> <li>President</li> <li>Chairman of the Board</li> <li>CEO</li> <li>Managing Director</li> <li>Managing Partner</li> <li>45 years old or younger</li> </ul>	President     CEO     Company Owner     No Age Requirements     Key Executive Groups     Trusted Advisor Groups	None	None	None	None
Preferred Member Fees to Monthly Leadership Development Seminars	~	x	~	~	~	~	~	~	Discounts for attending more than 1 mini-workshop	~	x
	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars	Leadership Development Seminars
Pay Per Course	S299 Members     \$499 Non-members	• \$2700 - \$5895 per person	S249-S3595 Members S279-S3995 Non-members Most average \$1795	S425 Members Only     seminars are     unavailable to non- members	<ul> <li>\$1900 - \$12K: Development Courses</li> <li>\$69 - \$171pp: Workshop Kits</li> <li>\$39pp: eLearning Courses</li> <li>10% off eLearning for premium members</li> </ul>	Costs vary by region / chapter / global / type of event     Published chapter events range from \$5495 to \$212X kill seminars are unavailable to non-members except for some Member plus Family events	<ul> <li>Costs vary by local / international office &amp; are unavailable to non- members</li> <li>Some local events are free and included in annual dues</li> </ul>	Free: Members     25% off - Bring a friend     \$149-\$999 Non- Members	<ul> <li>\$1980 - \$8930 per person / per online leadership program</li> <li>\$281 - \$375 per person / per online mini-course</li> </ul>	Free: Members*     Applies to all one and two day seminars priced \$399 or less     \$199-5999 Non- Members	Costs vary by program & are unavailable to non-members Bullet Proof Manager - Continuing Education - Sales Academy • Next Generation Sales Academy • Leadership Skills Workshops

Seminar Frequency	Monthly	Random	Monthly	Monthly	10 Global Events Annually	YPO Edge Global Conference - Annual Region / Chapter/ Personal / Family Events - Random	Varies by Membership Type	Monthly	On Demand	Monthly	Bullet Proof Manager - Monthly for 1 year     Continuing Education - Quarterly & Ongoing     Sales Academy - 6     Weeks     Next Generation Sales     Academy - 2 Days     Leadership Skills     Workshops - 2 Hours
Seminar Length	1 Day	1 - 5 Days	2.5 Hours - 5 Days	1 Day	2-5 Days	1 - 5 Days	1 - 3 Days	1-5 Days	2 Hours - 8 Weeks	1 - 5 Days	2 Hours - 3 Days
Human Resources Certification Institute (HRCI) Approved Provider	4.5 PHR/SPHR recertification credits per course	x	<ul> <li>PHR/SPHR</li> <li>and CEU recertification credits</li> <li>vary per course</li> </ul>	National Registry of CPE Sponsors & SHRM Certification - Contact Local or Regional Representative to determine if course is eligible for credits	PHR/SPHR recertification credits vary per course	X	x	PHR/SPHR recertification credits vary per course	<ul> <li>1.6 Continuing Education Units per Professional, Executive or Advanced Specialized Certificate programs</li> </ul>	vary per course and some	X
Leadership Competency Model	3T Leadership Competency Model	x	4 Key Competencies: • Professional Effectiveness Relationship Management • Analytical Intelligence • Business Acumen	x	Fundamental Four	x	x	x	x	x	10 Core Competencies: Builds the Right Team Influences Others Understands the Business Executes Vision Encourages Excellence Develops Positive Relationships Develops Customer Focus Fosters Innovation Models Personal Growth Drives for Results
Quarterly Webinars Included	$\checkmark$	x	Additional Cost - \$199 per webinar	x	1 Free per Month; Additional webinars @ \$36 each for premium members & \$120 for non-premium members	On Demand Video and Audio Learning	Weekly & On Demand Webinars	Monthly & On Demand Webinars • Free - Members • \$99-\$248 - Non- members	x	Monthly & On Demand Webinars	х
24/7 Learning Library	$\checkmark$	X	✓	30 Days Only	$\checkmark$	$\checkmark$	✓	$\checkmark$	✓	✓	$\checkmark$
Women's Leadership Program	✓	x	Additional Cost - \$199 per individual member	x	Additional Cost - \$8900 • 3 days on-site • 3 months virtual learning • 2 days on-site	х	~	x	x	~	x
Continuity Program	√	X	X	$\checkmark$	✓	$\checkmark$	X	✓	X	✓	✓
Executive / Manager Coaching	Optional	X	X	X	X	$\checkmark$	✓	X	X	X	✓
Leadership Advisory Council (LAC)	✓	X	X	Members form a "board" and "vote"	Х	Х	X	X	X	X	X
Quarterly LAC Meetings	√	X	X	X	X	Х	X	X	X	X	X
Free LAC Meeting Attendance for Company Designated LAC Representative	$\checkmark$	x	1 free seminar for 1 employee w/organizational membership	X	х	Х	X	x	x	X	x
Networking Breakfasts	$\checkmark$	X	X	X	X	Networking Events	Networking Events	X	X	Dedicated Online Networking Community Space	X
Accountability Groups	√	X	X	Х	Х	$\checkmark$	✓	Х	X	✓	✓
Regional Locations	✓	X	✓	✓	✓	✓	✓	✓	Online	✓	✓
eNewsletter	$\checkmark$	X	✓	$\checkmark$	✓	$\checkmark$	✓	✓	X	✓	X
Monthly Educational Resources	$\checkmark$	Additional Cost - Harvard Business Review Subscription Required	Quarterly	X	~	~	~	~	x	<ul> <li>Online content</li> <li>Additional Costs for Books, DVDs, and CDs</li> </ul>	X