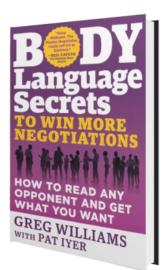


## LEADERSHIP USA<sup>™</sup> FEATURED FACULTY

## AVAILABLE MONTHLY MEMBERSHIP SEMINAR

## **Body Language Secrets to Win More Negotiations: How to Read Any Opponent and Get What You Want**



In this dynamic presentation, leaders discover how to negotiate better, increase strategic thinking, communicate more effectively, resolve conflicts more easily, and enhance their executive presence to enrich their company's bottom line. Attendees will learn how to accurately read body language, which allows them to see unspoken words and thoughts of those they engage with, so they may lead more effectively. How to negotiate better in every situation. To use emotional intelligence to control your actions and those you are engaged with. Understand the 7 micro expressions that are generic to everyone on the planet, how to identify and use them to enhance a leader's persona. Also, the right way a leader should position themselves before entering into any situation.

## Greg Williams, MN, CHPC, CSP

Greg Williams is known as the Master Negotiator & Body Language Expert. His presentations provide Strategic Thinking, Conflict Management, and Communication insights for leaders to enhance their company's bottom line. Greg is a TV News Contributor who has written six books (currently writing # 7) on the topics of Negotiation, Reading Body Language, Micro Expressions, and Emotional Intelligence. In his presentations, Greg solicits audience members to engage in thought-provoking negotiation examples to give attendees insights into how to enhance their Managerial Skills, Influence, and Emotional Intelligence.



Three Main Core Competencies
Strategic Thinking, Influence, Conflict Management

This course is appropriate for: Senior Executive, Directors, Managers

Learning Library assets included:
Video Series: Negotiate Successfully—Resolve Conflicts,
Control Emotions, and Perceive Micro Expressions