## / The 5-Minute BUSINESS/ORGANIZATIONAL ASSESSMENT PLAN

You love what you do, but running a business is tough. Answer these questions to determine where you can allocate time and resources to improve profitability.

## On a scale of 1-5 how is your website?

$\square 0$
Don't have one Ugh
$\square 3 \quad \square 4$ Needs Work
$\square 5$
Fabulous!

Is your website mobile friendly?
$\square$ Yes! $\square$ Maybe?

On a scale of 1-5, how effective is your social media marketing?
$\square 0$
Huh?
On a scale of 1-5, how effective is your advertising?



Needs Work

Fabulous!

To grow my business I need to (circle all that apply):
$\square$ Improve product/Service offerings $\square$ Cut expenses
$\square$ Develop a strategic plan
$\square$ Find more clients/customers
Hire more staff
$\square$ Find help
$\square$ Use my time better
$\square$ Get my people working better as a team
$\square$ Improve my leadership skills
$\square$ Do something, but I'm not sure what

The last book I read to help improve my business was:
by
I normally read magazines/periodicals such as:
$\qquad$
When people think of my organization, I want them to think/feel/believe:
(Ex. XYZ offers premier $\qquad$ to $\qquad$ who $\qquad$

EADERS

